

POLICIES AND PROCEDURES

AIR CONDITIONING AND/OR HEATING -- As full-time practitioners of energy conservation--and to keep our fees as low as possible-- we provide air conditioning and/or heating during show hours only. Air conditioning and/or heating is not provided on move-in or move-out days. Additional charges will be assessed for air conditioning and/or heating requested during non-show periods.

ALCOHOL -- Alcoholic beverages must be purchased through Ovations, our exclusive in-house caterer. Additional security may be required for events where alcohol is served.

AMERICANS WITH DISABILITIES ACT (ADA) -- As a facility of public assembly, the Iowa Events Center (IEC) is sensitive to those with special needs, and complies in all respects with the Americans with Disabilities Act (ADA) and regulations issued there under. We also require our Customers to comply with all provisions of the ADA.

ANIMALS -- For the safety and comfort of all our visitors, animals are not permitted in the IEC except in conjunction with an exhibit, display or performance approved by the IEC. The Customer is responsible for obtaining all appropriate permits. Guide, signal or service dogs (as defined by Law) are allowed in the IEC. All sanitary needs for animals are the responsibility of the Customer.

AUDIO SYSTEM -- The IEC staff or their designees are responsible for the house audio system and they must supervise any connection made to this system. If an outside vendor needs additional hook-up to the house sound, there will be a \$_____ per room fee assessed.

BANNERS/SIGNAGE -- Banners, signs, pictures, notices or advertisements may only be placed in locations, and by methods, approved in advance by the IEC.

BILLING -- For your convenience and clarification, an Event Settlement Sheet summarizing rent, additional charges and any credits is prepared after each event. Final payment is due upon receipt of invoice. (See John for past due accounts.)

Here's what is included in rental price:

- General room lighting, heat and air conditioning on show days
- One standard meeting room set-up per day, including theater, classroom, or banquet style
- Cleaning of public areas (lobbies, restrooms, parking lots, etc.)
- Equipment provided will be limited to inventory on hand and availability.

Here's what is not:

- Electrical service
- Telecommunications service
- Audio-visual equipment and dedicated labor
- Compressed air, natural gas, water and drainage service
- Janitorial and Cleaning Services
- Trash haul fees
- Insurance
- Security or police officer services
- First Aid Attendant
- Damages to the Center and equipment
- Additional equipment rental
- Key and lock services
- Water service for attendees

- Table Linens
- Coat check services

BOOTH CLEANING -- The IEC is happy to provide booth cleaning for a fee at a square foot rate. This service includes trash pick-up and vacuuming the carpet.

BULK TRASH -- We ask you, the Customer, to take responsibility for removal of bulk trash, crates, lumber, pallets, packing materials, oil and tape prior to show opening and following move-out. Or we'll be happy to do it for you. The goal is to keep your show as pristine and clean as it deserves to be. Any removal of these items by IEC personnel will be charged at the prevailing rate.

CAPACITIES -- Public Safety is at the top of our priority list. That's why all meeting rooms and exhibit halls have a maximum occupancy, which may not be exceeded. The IEC reserves the right to deny further entry into these spaces in order to protect public safety.

CLEANING AND MAINTENANCE/REFUSE REMOVAL -- The IEC provides janitorial services during the course of the event in corridors, lobbies, concession areas and rest rooms. The IEC provides refuse removal during show hours and immediately after daily show closing in exhibit hall aisles. For your safety and security, IEC personnel do not clean and are not permitted to enter exhibit booths or show management areas such as registration without agreement.

CONTRACTOR'S SERVICE EQUIPMENT AND MOTORIZED VEHICLES -- For the safety of our exhibitors and employees, all carts, forklifts, bicycles, etc. are restricted to exhibit hall use. No liquid fuel powered vehicles should be operated outside the exhibit halls due to noise, air pollution and fire hazard. Forklifts are not allowed in the pre-function or meeting rooms. Only rubber wheel non-motorized freight carts are allowed in these areas.

COOKING (DEMONSTRATIONS) AND COMMERCIAL COOKING -- For the safety of our exhibitors and employees, all cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal and installed in accordance with the provisions of the City Building and Fire Codes. Cooking equipment shall be placed on a noncombustible surface, such as metal, hardwood board or glass and be separated from each other by a minimum horizontal distance of 2 ft. Countertop fryers not exceeding 288 square inches and single well may be used without the necessary ventilating hood and surface protection requirement, provided there are two (2) ten (10) pound B.C. extinguishers positioned on each side of said fryer. All cooking appliances shall be listed by a NATIONAL TESTING AGENCY, i.e., Underwriters Laboratory or Factory Mutual. All cooking equipment shall have regulator(s) at appliance and gas cylinder(s). All supply lines (tubing or hoses) shall be lead-tight and in good repair. Hoses shall be listed for the type of product it supplies

CRATE STORAGE/BOOTH STORAGE -- All cartons, crates, containers, and packing materials that are necessary for re-packing shall be removed from the show floor. The IEC inspects all exhibits to ensure compliance. Crates, packing materials, wooden boxes and other highly combustible materials may not be stored in the IEC. Items such as brochures, literature, giveaways, etc., within the booths are limited to a one-day supply.

DAMAGES -- The Customer is responsible for all damages, except normal wear and tear. For accuracy in billing, IEC representatives and show management should inspect all leased space prior to move-in and during move-out to determine existing conditions. You will be informed of all damages, which occur, after your event with written reports and photographs as soon as they are documented. A final walk-through will take place at the conclusion of your event.

DECORATIONS -- The method and location of special installations must be approved in advance by IEC management. Final approval will be determined after consideration of other building tenants occupying the space at the same time. It's just our way of making sure everybody has a successful, safe and cost-effective event.

Decoration guidelines include the following:

- No one may tape, nail, tack or otherwise fasten to ceilings, painted surfaces, columns, walls or windows decorations of any kind.
- Decorations may not block doors, fire extinguishers, sprinklers, emergency equipment signage, emergency exits or lighting systems.
- Permanent installations in common spaces, such as telephone banks, information kiosks, and ATM machines may not be blocked.
- All decorating materials must be constructed of flameproof material or treated with an approved fire retardant solution. Spot testing may be performed by the Des Moines Fire Marshal.
- No one may use adhesive-backed decals or stickers nor may they be distributed anywhere on the premises.
- Glitter and confetti may not be used in carpeted areas of the building.
- Only IEC personnel may move planters, lobby furniture, and other IEC equipment in the public areas.
- Distribution of helium balloons in the IEC is not allowed. If helium balloons become detached from a display, the labor cost to retrieve the balloons will be charged to the Customer (which helps hold down labor costs for everybody). For safety reasons, compressed gas cylinders used to inflate balloons must be properly secured to prevent toppling and removed from the hall before the guests enter.
- All pools, decorative fountains, etc. must be waterproofed and may be tested by IEC Engineering prior to installation.
- Show management will be responsible for removal and clean up of any dirt, bark, mulch or similar materials used for decorating purposes.

ELEVATORS & ESCALATORS -- The IEC has two freight elevators for transportation of freight, materials and equipment. Public elevators and escalators are for passengers only, and may not be used to transport freight, hand trucks, floats, equipment dollies or any other items that may cause cosmetic or other damage.

FIRST AID -- The IEC recognizes that the safety, health and well being of events center guests are our top priority. To deal effectively with emergency situations and protect public safety, First Aid services may be required. The IEC reserves the right to provide all necessary First Aid personnel. First Aid will be billed on your final settlement at prevailing rates.

EQUIPMENT INVENTORY¹ -- For your convenience, IEC equipment such as tables, chairs, staging, etc. is available on a first-call basis as available in current inventory.

¹Rates and conditions are subject to change

EVENT ESTIMATES & RESUMES -- For your clarification, our Event Manager will provide an Estimate and Detailed Event Profile prior to your event. You will be asked to sign the Estimate and Event Resume, and agree to the charges prior to your event.

EVENT FLOOR PLAN APPROVAL PROCESS: -- We truly believe in providing the highest quality of customer service. That's why we have organized a system that makes it as easy as possible (not to mention as efficient and accurate as possible) for you to obtain approval of your floor plan.

1. One (1) copy of the proposed event floor plan must be submitted to the IEC Event Management Department for review and approval at least 60 days prior to the first show day. The plans should be no smaller than 8 " x 11". The IEC staff will work with you to develop your finalized floor plan.

2. After IEC Management review and approval, the Event Management Department will forward plans to the Fire Marshal for review and approval.

3. After Fire Marshal review and approval, the Event Manager will return a stamped and approved set of plans to show management and to the official service contractor. The review process generally takes between three and four weeks.

4. Floor plans must have an official signed and stamped Approval from both IEC Management and the Fire Marshal, and should not be published without this stamped Approval.

5. The Fire Marshal approval of a floor plan is conditional. The final approval is given after an on-site inspection by field inspectors.

6. The Fire Marshal will not accept floor plans for events at the IEC that are directly submitted by show management. The Fire Marshal will only accept floor plans that have been approved by IEC Management. The Fire Marshal will not meet with show management or service contractor representatives unless IEC representatives arrange the conference.

7. If the final floor plan is different from the initially approved floor plan, it must be re-submitted, processed and approved before the first day of move-in.

8. All floor plans should clearly show the following:

- Name and date of the event
- Name of the area in use (e.g., Hall A)
- Official service contractor
- Date of initial drawing and all revisions
- Labeled location of all exits
- Dimensions of all aisle widths
- Lobby and other public access layouts
- All contractor storage areas that will be maintained as on-site storage during exhibition hours.

EVENT MANAGER -- For your convenience and to assure the highest quality of service, The IEC will assign an Event Manager to coordinate your event. Your Event Manager will provide the most professional, efficient and courteous service you have ever experienced.

Your Event Manager will:

- Contact you following execution of your license agreement.
- Be your primary IEC liaison before, during and after your event.
- Be responsible for gathering all event information and disseminating that information to all IEC departments.
- Generate an Estimate and Event Resume for your review and approval no later than 4 weeks prior to your event.

EVENT PERSONNEL -- The Center is committed to providing first-class customer service, maximum safety and effective cost controls. So we insist that show managers, exhibitors, and service contractors be responsible for the conduct of their employees, subcontractors, and subcontractors' employees. Persons not in compliance with Center policy may be removed permanently and barred

from reentry to the IEC. This includes the following:

- Some areas of the Center are off limits to all personnel except authorized Center personnel and are marked as such. Unauthorized personnel found in restricted areas will be reported to the appropriate employer and may be subject to permanent dismissal from the IEC.
- Profane language and disorderly conduct are not permitted at any time.
- The use of alcoholic beverages in the workplace is strictly prohibited. The use of illegal drugs is strictly prohibited at all times.
- Cost of repair to any damages to the IEC's equipment that may be caused by their employees.
- The IEC is a smoke free environment.

To maintain security, all event personnel including show and service contractor staff, exhibitor-appointed contract staff, temporary help, exhibitors and other workers affiliated with an event must enter and leave the IEC through the entrances and exits designated by IEC management and show management. (Show I.D.)

EVENT-RELATED EQUIPMENT -- As a courtesy to those holding the next event, each licensee is responsible to ensure the removal of any of its property, equipment, signs and props from the building at the end of the licensed period. If not, the IEC may (and probably will) exercise the option to discard all such items.

EXHIBITOR LIST AND KITS -- To get the most out of our services, an exhibitor list and sample kit should be supplied to your assigned Event Manager sixty (60) days prior to the event. The IEC service order forms (electrical, water, drain, compressed air, and telecommunications) are available and should be included in the exhibitor kit provided to Exhibitors by Show Management.

FLOOR DRILLING -- Floor drilling is prohibited. (Wall and ceiling drilling are also prohibited.)

FOG/SMOKE MACHINES -- For public safety, fog/smoke machine usage is restricted to water-based chemicals. Approval must be obtained from the IEC.

FOOD & BEVERAGE -- For obvious public health reasons and quality control, food and beverage services-including breakfasts, lunches and dinners-- are provided by our exclusive catering department, Ovations. Ovations can provide banquet service, snacks, luncheons, beverage service and concessions. No outside food/beverage is allowed in the IEC.

FOOD SAMPLES -- Food and beverage samples must not be greater than 3 oz. and must be manufactured, processed or distributed by the exhibiting firm and must be related to participation in the event.

For public health reasons, restrooms, concession stands and/or facility kitchens may not be used as exhibitor clean-up areas. Costs associated with the disposal of trash, waste, grease, etc. from exhibitor sampling are the responsibility of the Client. Securing of all necessary licenses, permits, etc. is the responsibility of the exhibitor.

Exhibitors are responsible for complying with all Polk County Health Department regulations regarding food sampling, storage, equipment, temperature, etc. If they are not in compliance or do not obtain the proper permits, the Health Department can shut down their booth.

FOOD SHOWS -- The Client is responsible for making arrangements to provide exhibitors with food waste containers. The container should be accessible for the exhibitors to use on a daily basis. All food waste products should be contained in plastic bags, tied and disposed in the waste container.

Food waste will be dumped on a daily basis.

GUEST SERVICES -- The IEC provides an added value of highly trained staff to assist the customer with their event. Therefore, IEC requires the use of its employees to be paid for by the Customer at the prevailing rate for the following categories: Security guards, First Aid, ticket sellers, ticket takers, ushers, and other similar categories of personnel. Determination of the number of personnel and the hours worked by the various categories shall be at the discretion of IEC Management after consultation with the Customer. Fortunately, we already have trained employees familiar with our facility for emergencies and a high level of quality customer service. All other persons employed by the Customer or affiliated with any event that takes place in the IEC shall be the responsibility of the Customer. Event personnel rates are outlined on a separate rate schedule.

HANGING SIGNS -- Fire safety laws demand that all electrical and neon signs must conform to national electrical codes and are required by the IEC. The IEC graphic, signs or advertising displays may not be blocked in any manner. During move-out following the event, all wires, hooks, screws and hanging materials used to hang signs must be removed. (See also Banners/Signage)

HAZARDOUS MATERIALS LABELING -- For the safety of the public and all employees, OSHA requires that all containers of hazardous materials be labeled with the identity of the hazardous materials contained therein, and appropriate hazard warnings. Exhibitors displaying or using hazardous chemicals must submit material Safety Data Sheets and manifests to the IEC no less than (60) Days prior to move-in.

HELIUM BALLOONS -- Distribution of helium balloons in the IEC is not allowed. If helium balloons become detached from a display, the labor cost to retrieve the balloons will be charged to the Customer (which helps hold down labor costs for everybody). For safety reasons, compressed gas cylinders used to inflate balloons must be properly secured to prevent toppling and must be removed from the hall before the guests enter.

INSURANCE -- For the protection of the Customer and the facility, the General Manager or his/her designee reserves the right to cancel the event upon failure of show management to provide such verification within the specified period.

As a courtesy and convenience, the IEC does offer tenants, users and exhibitors the option of purchasing insurance through the IEC. For more information about this helpful service, please contact the Event Manager.

KEY AND LOCK SERVICES -- The IEC's Security Department provides all locks for securing leased space. As a service to our customers, the IEC can provide the added security of custom locks for leased space, at the request of show management, for published prevailing rates, which include \$50 per lock change and \$200 per lost key. Contact the Event Management Department for all special door lock requests.

LASERS -- For public safety reasons, only Class I lasers shall be permitted. Class II or greater are prohibited within the building.

LEAVING THE FACILITY CLEAN -- We do ask you to do your part to maintain our facility. The building exhibition halls will be delivered to the Customer as specified in the Lease Agreement. The floor will be clean upon move-in. It is the responsibility of the Customer to return the exhibition hall to its original condition. Or, as part of our customer service, we'll be happy to do it for you, for a fee.

LIGHTING -- Rent includes lighting in public concourse areas and meeting rooms during move-in, show and move-out. During move-in and move-out, fifty percent (50%) lighting will be provided at no charge in exhibition halls. One hundred percent (100%) lighting will be provided in exhibition halls during show hours beginning (60) sixty minutes prior to show. This energy conservation policy helps control our utility costs which, in turn keep our rent low.

MAIL -- Exhibitor or Show Management mail should be addressed in care of the event and when applicable, booth number. As a customer service, mail will be held in Security until the first day of the client move-in date at which time it will be delivered to the show office.

MOTORIZED VEHICLE OPERATION -- For the safety of employees and exhibitors, only trained and certified personnel must operate forklifts and material handling devices. Operating vehicles and engines shall not be left unattended.

Show Management operating the equipment is responsible for damages. And to help maintain our facility, any vehicles which drip oil or other staining solutions must have drip pans or dry absorption powder under the parked vehicles and engines.

MOVE IN & MOVE OUT -- During move-in and move-out, the exhibition hall lighting level is set at 50%. Heating or air conditioning is not provided during move-in or move-out. Additional lights, heat or air conditioning are available at the prevailing rate. The IEC reserves the right to maintain sole control of the dock area during dock load in and out. Security staff may be required for everyone's safety at the prevailing rate.

MOVABLE WALLS -- Movable walls in the exhibition halls and meeting rooms must be installed and removed by IEC personnel only.

NOVELTIES -- The IEC retains all rights and permissions for the sale of merchandise and novelty items sold within the facility and facility premises. Merchandise and novelty products include, but are not limited to T-shirts, programs, pictures, records, tapes and miscellaneous show promotion items. A facility merchandise fee may be applicable. All negotiations to arrange for event sale and compensation procedures are to be directed to the Event Manager.

IEC STAFF -- To help ensure the highest quality of customer service, we require all IEC employee wear IEC photo identification badges while servicing events. Show management may refuse access to employees without visible and proper IEC identification. Properly badged IEC employees on IEC business have the right of access, as needed, to all IEC space at all times. IEC employees are not obligated to wear additional identification for right of access.

PACKAGE INSPECTION -- For your safety and security, cartons, package or other containers brought in or removed from the IEC by show personnel, exhibitors or service contractors may be subject to inspection.

PARKING -- The IEC has 1,300 parking spaces on the complex, 400 of which are covered. Motor home vehicles (RV's) may use the parking area for parking purposes only. Overnight parking on IEC property is prohibited. Options are available for the rental of the parking lot areas for outside exhibits and/or exhibitor and patron parking.

PAYMENT -- As a service to our customers, cash, check, Visa, MasterCard and American Express are accepted for all payments. All exhibitors must pay in full at time of orders.

All clients must pay their rental deposit according to the IEC Deposit Schedule.

The IEC reserves the right to request payment in advance for estimated additional costs beyond minimum rental.

PYROTECHNICS -- The rules governing the use of pyrotechnics are very specific. So if you're considering adding pyrotechnics to your event, please spend a few minutes getting fully acquainted with them.

Any contractor that intends to use pyrotechnics in the facility must be a licensed pyrotechnician. A copy of this license shall be provided to the Event Management Department at least one month prior to the event date. The use of pyrotechnics within the licensed area shall be approved by the licensee who shall remain directly responsible to the IEC for all activities as described in the License Agreement. A complete description of the pyrotechnic activity shall be prepared and submitted to the facility 30 days in advance of the event and include the following information:

Permit Requirements and Operator Qualifications

- Permit from Des Moines Fire Department.
- The plan for the use of pyrotechnics shall be made in writing or such other form as is approved by the Des Moines Fire Department.
- The plan shall provide the following:
 1. Number and types of pyrotechnic devices and materials to be used, the operator's experience with those devices and effects, and a definition of the general responsibilities of assistants.
 2. Diagram of the grounds or facilities where the production is to be held. This diagram shall show the point at which the pyrotechnic devices are to be fired, the fallout radius for each pyrotechnic device used in the performance, and the lines behind which the audience shall be restrained.
 3. Certification that the set, scenery, and rigging materials are inherently flame-retardant or have been treated to achieve flame retardancy.
 4. Certification that all materials worn by performers in the fallout area during use of pyrotechnics effects shall be inherently flame-retardant or have been treated to achieve flame retardancy.
- Protective materials and equipment for activity.
- Location and number of fire extinguishers for activity.
- Schedule of activities, number of certified pyrotechnic operators, and their locations.
- Schedule for pre-show pyrotechnic test to be conducted in the presence of and Des Moines Fire Inspector.
- Pyrotechnic contractor shall provide a certificate of insurance to IEC Management naming IEC, Global Spectrum and its employees and Polk County and their employees, agents and assigns as additional insured.
- In addition to the above requirements the contractor must be licensed by the State of Iowa.
- Licensee and pyrotechnician are responsible for obtaining all licenses and permits required by applicable laws.

Use of Pyrotechnics

- To allow the support personnel to take appropriate action, the use of warning signal lights shall be permitted to indicate the impending firing of a pyrotechnic effect, where necessary.

- Each pyrotechnic device fired during a performance shall be separated from the audience by at least 15 ft. (4.6 m) but not by less than twice the fallout radius of the device.

Exception: Where otherwise approved by the authority having jurisdiction.

- Concussion mortars shall be separated from the audience by a minimum of 25 ft. (7.6 m)
- There shall be no glowing or flaming particles within 10 ft. (3 m) of the audience.
- No part, projectile, or debris from the pyrotechnic material or device shall be propelled so that it damages overhead properties, overhead equipment, or the ceiling, curtains and walls of the performance site.

RIGGING -- For public safety reasons, IEC management must approve all rigging. The IEC reserves the right to retain consultants at the Customer's expense to review or verify rigging specifications. Nothing may be attached to any IEC electrical or mechanical system. This includes ducts, electrical conduit or raceways, plumbing, acoustical baffles, or sprinkler pipes. Rigging may only be attached to structural members.

All rigging in the IEC shall be in accordance with all national, state and local safety codes, including, but not limited to, OSHA, BOCA and IEC policy.

No rigging is allowed in the meeting rooms.

ROOM CHANGEOVERS -- As one of our services to you, ballrooms, meeting rooms and exhibition halls (used for meetings and/or banquets) shall be arranged in theater, classroom, conference, and banquet or reception style one (1) time. Unplanned changes to the original set may be charged per day rental.

SAFETY/FIRE CODE REQUIREMENTS -- Of course, the safety of all occupants of the IEC is of primary concern. Any unsafe condition or activity should be immediately reported to IEC Security and supervisory personnel of the responsible party for corrective measures.

Those provisions of the NFPA 101 Life Safety Code 1994 edition and the 2000 International Fire Code for public assembly facilities have been established as a standard for review of occupancies and events in the Iowa Events Center (IEC). The information contained in this outline is a summary of relevant provisions contained in these Codes as well as standard operating procedures established in cooperation with the Fire Marshal of Des Moines. Reference copies of these codes are available in the Event Management Department.

1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flame proofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flame proofing effect.)
2. All exits, hallways and aisles are to be kept clear and unobstructed at all times.
3. A 20 ft. roadway shall be maintained for fire equipment access to all parts of the building displays.
4. No part of a stairway, whether interior or exterior, hallway, corridor, vestibule, balcony or bridge leading to a stairway or exit, shall be used to in a manner that will obstruct its use as an exit or that will present a hazardous condition.
5. Storage of any kind is prohibited behind the back drapes or display walls or inside display areas. All cartons, crates, containers, and packing materials that are necessary for re-packing shall be removed from the show floor. The IEC inspects all exhibits to ensure compliance.
6. Crates, packing materials, wooden boxes and other highly combustible materials may not be stored in the IEC. Items such as brochures, literature, giveaways, etc., within the booths are limited to a

one-day supply. Consideration will be given for the storage of crates outside of the facility.

7. All outside displays that are under cover of the building roof or extension of the roof or porch area shall be governed by the same rules of an inside display.

8. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time the IEC is open to the public. Moreover, it shall be unlawful to obstruct, or reduce passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.

9. All sawdust and shavings shall be thoroughly treated with an approved flame-retardant product, stored and maintained in a manner approved by the Fire Marshal. Hay and straw are not allowed in the IEC.

10. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside the IEC shall have no more than 1/4 tank or five (5) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and at least one battery cable shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in event of emergency. Carpeting or visqueen must be placed underneath the vehicle for any possible leakage.

11. The use of liquefied petroleum gases inside building, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the IEC and the Des Moines Fire Marshal. Maximum LPG allowed for exhibition purposes is a 16-oz non-refillable cylinder. There may be a maximum of 24 containers stored in any one location.

12. All trash and refuse shall be removed daily from the IEC.

13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the IEC and the Des Moines Fire Marshal.

14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.

15. All hydrants and fire department connections shall be unobstructed at all times.

16. All electrical connections shall be in accordance with the Electrical Code.

17. All electrical cords, sound cable or other trip hazards shall be safeguarded.

18. All appliances fired by natural gas shall be approved by the Facility Operations Manager, the IEC and the Des Moines Fire Marshal, and installed in accordance with NFPA 54 National Fuel Gas Code before being used.

19. The IEC and the Des Moines Fire Marshal must approve the use of welding and cutting equipment for demonstration purposes.

20. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal and secured according to requirements outlined in the 2000 International Fire Code. The Facility Public Safety Manager along with the IEC and the Des Moines Fire Marshal shall check egress of the facilities before it is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened, or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.

21. There shall be no obstruction blocking exit doors from the outside of the IEC, such as vehicles parked in front of the doorways or barricades across sidewalks, etc.

22. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.

23. No vehicles shall be parked in fire lanes outside the IEC.

24. No flammable liquid or material shall be used or admitted inside of the IEC except by approval of the IEC and the Des Moines Fire Marshal. Prohibited materials include, but are not limited to kerosene, motor fuel, explosives, cryogenic gases, etc.

25. No person shall cause or permit any open flame, candles, and torches, etc. to be used in any place of assembly, except that candles may be used on tables if securely supported on substantial noncombustible bases so located as to avoid danger of ignition of combustible materials and only if approved by the authority having jurisdiction. The candle flame shall be protected.

26. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal and installed in accordance with the provisions of the City Building and

Fire Codes. Cooking equipment shall be placed on a noncombustible surface, such as metal, hardwood board or glass and be separated from each other by a minimum horizontal distance of 2 ft. Countertop fryers not exceeding 288 square inches and single well may be used without the necessary ventilating hood and surface protection requirement, provided there are two (2) ten (10) pound B.C. extinguishers positioned on each side of said fryer. All cooking appliances shall be listed by a NATIONAL TESTING AGENCY, i.e., Underwriters Laboratory or Factory Mutual.

27. All cooking equipment shall have regulator(s) at appliance and gas cylinder(s). All supply lines (tubing or hoses) shall be lead-tight and in good repair. Hoses shall be listed for the type of product it supplies.

28. All aisles in the exhibit hall shall be maintained at a minimum of ten (10) feet clearance.

29. All covered structures in excess of one hundred (100) square feet in area shall be protected by an automatic smoke detection system approved by the Fire Marshal.

30. All floor plans submitted shall be totally representative of the halls, rooms, lobby and hallways and/or areas the events are held in, and include such as the location of manual pull stations, fire hose standpipe closet, exits, aisles, etc.

SALES TAX -- Customer is required to adhere to all Iowa Laws regarding sales tax issues.

SECURITY -- The IEC may require minimum levels of security coverage in any leased space and other areas (i.e.: loading docks, box office, parking lots, etc.).

The IEC also requires security during move-in and move-out to monitor traffic flow on the dock and freight elevators.

No doors may be obstructed or locked when the area is occupied.

Event security requirements are subject to IEC approval and must be submitted 30 days prior to your event.

IEC in-house security reserves final rights to admit access of any personnel to any IEC space.

For better customer service, Guards check in 30 minutes early for assignment/briefing.

The prevailing rate per hour will be charged, per guard with a 3-hour minimum.

The IEC is not responsible for any items left in the building after an event has moved out.

SET UP INFORMATION -- In an effort to manage your event as efficiently as possible, no later than 60 days before the first day of the event, we require the Customer to provide for the IEC's approval, one (1) copy of a full and complete floor plan for the event, and, if requested, furnish a description of all electrical, communications systems, and plumbing work. The Customer shall also provide the IEC with all other information required by IEC concerning the event such as room or hall set-ups, staging, and food and beverage requirements no later than 30 days before the first day of the event.

SHIPMENTS TO THE IEC -- For the security of your freight, we ask for a timely delivery of your products and equipment to our facility. The IEC will not accept any deliveries or freight shipments prior to your event move-in. Only your decorator or on-site representative is responsible for receipt of any & all deliveries.

SIGNS & POSTERS -- We require posters to be mounted on easels and/or individual holders.

Also, no posters, playbills or any other signage can be taped, stapled or affixed to any surface in the building.

All signage must be of a printed nature and meet with the approval of the management. Handwritten signs are prohibited.

And at move-out, all posted signage must be removed by the service contractor and/or Customer. If any materials are left in or on the building, the Customer will be billed at the prevailing labor rates to remove.

SMOKING -- As designated under the State of Iowa law, the IEC is a non-smoking facility.

SOUND LEVELS -- Please use sound thinking when it comes to your sound levels. Maintaining sound levels will make sure that you do not disturb nor interrupt other events. IEC Management reserves the right to require sound levels to be lowered.

STAPLES, TACKS & STICKERS -- Staples & tacks are prohibited and not to be used on any building surface or equipment.
No stickers will be allowed to be distributed.

TAPE REMOVAL -- It's only natural we want to keep everything looking good. If the Customer contracts for carpet to be laid as a part of the event, it is the responsibility of the carpet contractor to remove all tape from the floors during the final move-out of the event. If this is not done, the Customer will be billed at the prevailing hourly rate for removal of the tape.
If the tape is on a floor that must be stripped and refinished, the charges to return the floor to its original finish also will be billed to the Customer.
Tape of any type is prohibited in all areas of the building. Tape should not be placed on tables, chairs, walls, etc.
The Customer will be billed for any damages resulting from the removal of taped items (i.e.: repainting walls & doors due to peeled paint, etc.)

TELEPHONES -- Telephones are only available through the IEC, as a service to our clients.
Long distance access is billed after the event.
Telephone order forms for exhibitors are available through the IEC. See our Service Order Form.

TIPS & GRATUITIES -- IEC employees are strictly prohibited from accepting tips or gratuities. But since this truly is a team effort, we encourage customers who may wish to compliment IEC staff for excellent performance to make a contribution to the IEC's Employee Activity Fund.

TRASH REMOVAL -- For events producing excessive trash, a trash removal fee of \$120.00 per trash pull will be charged to the Client.

VEHICLES ON DISPLAY -- Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside the IEC shall have no more than 1/5 tank or five (5) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and at least one battery cable shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in event of emergency. Carpeting or visqueen must be placed underneath the vehicle for any possible leakage.

UTILITIES -- For safety reasons, installation of all utility services involving electrical, air, water, water drainage, or Internet / telephone connections must be performed by the IEC.

All electrical equipment must meet the approval rating of U.L. (Underwriter's Laboratory).

The IEC electrical equipment, such as extension cords, electrical panels, spotlights and fixtures are not to be removed by exhibitors, show managers, service contractors, or any other unauthorized persons. Violators will be assessed an appropriate charge for any removals.

Under no circumstances shall distribution panels or mechanical equipment be blocked or access impeded.

Floor boxes may not be accessed by anyone other than the Iowa Events Center Personnel.

WATER SERVICE -- To ensure timely, quality service, we must insist that all orders for water service be placed in advance. Water service can be provided for head tables at no charge. There will be an applicable charge for the audience participants.

WATER, WASTE DISPOSAL, WARE WASHING -- Good equipment maintenance is just another form of good cost control. That's why no oils, combustibles, or any liquids other than water may be poured in the IEC drainage or sewer systems. No tools, machines, cookware, or any other items may be emptied, washed, or rinsed in IEC restrooms. Fountains, aquariums, cookware, pools, etc., may not be filled from IEC restrooms or janitors' closets.

WELDING -- [Back to Contents](#)

For public safety, and to protect our facility, the use of welding equipment and cutting equipment as part of an exhibitor must be specifically approved on an individual basis by the IEC and the Des Moines Fire Marshal before any cutting or welding can be conducted, the following requirements must be adhered to:

1. Cutting and welding equipment must be in good repair.
2. No combustible or flammables within thirty-five (35) feet of work site.
3. When thirty-five (35) feet cannot be obtained, protected covers, fire resistant shields or guards may be used.
4. All wall and floor openings within thirty-five (35) feet of the site location should be tightly covered to prevent the passage of spark to adjacent areas.
5. Cylinders containing compressed gasses for use at the site shall not be charged in excess of one half (1/2) their maximum capacity. Total gas capacity of cylinders is limited to twenty-five hundred (2500) cu ft.
6. Cylinders located at the site shall be connected for use, except that enough additional cylinders may be stored at the site to furnish approximately one day's consumption of each use. Other cylinders shall be stored in an approved storage area.